

002097

Ω Ⅱ 2009-006

2008

§ 1

1.1 Ω Ⅱ Y ã Y 1 Y ã Y ã a

ã ~ é ã

1 Æ ~

Æ

1.2 Y ã Y ã ã

Æ

1.3 Ю " Y ~ é Y Y Æ

Y Ⅱ		Ⅱ
	Ω	
	Ω	

1.4 Y Ⅱ Ω Ⅱ ñ Ω Ⅱ 2008 Ⅱ é

Æ

1.5 Ω Ⅱ " Ⅱ ã ŷ 1 Ⅱ "

Ⅱ ã Æ

§ 2 Ω Ⅱ α ŷ

2.1 α ŷ

	002097
Θ	
Ⅱ	2 Ⅱ
Ⅱ	410100
Ⅱ Ω	2 Ⅱ

410100	
http://www.sunward.com.cn/	
db@sunward.com.cn	

2.2

	Y	Y
	2	2
	0731-3572669	0731-3572669
	0731-3572606	0731-3572606
	db@sunward.com.cn	db@sunward.com.cn

§ 3

4

3.1

2006

2008	2007	2006

1	0.1835	0.5267	-65.16%	0.8045
%~	4.33%	22.20%	-17.87%	15.67%
%~	4.58%	24.81%	-20.23%	39.93%
%~	4.19%	21.04%	-16.85%	15.38%
%~	4.44%	23.51%	-19.07%	39.17%
	-0.90	-0.41	119.51%	0.25
	2008	2007	2006	
	4.37	2.50	74.80%	3.92

√ a

	214,797.83	
	12,230,287.99	
	-27,911,887.83	
	0.00	
	14,814,300.00	
	2,320,479.80	
	1,077.53	
	1,669,055.32	-

3.3 ‡

√ a

§4 √ 1 ‡

4.1 √ 1 ‡

	√ 1	√ 1 ^ + ~	√ 1
--	-----	-----------	-----

					Ω	ε			
ã	114,720,560	43.27%	0	0	0	-346,828	-346,828	114,373,732	41.70%
1 ã	0	0.00%	0	0	0	0	0	0	0.00%
2 ã	2,672,740	1.01%	0	0	0	0	0	2,672,740	0.97%
3 ã ε	37,122,380	14.00%	0	0	0	0	0	37,122,380	13.53%
ε	25,453,870	9.60%	0	0	0	0	0	25,453,870	9.28%

1,328,340	0	0	1,328,340	2
-----------	---	---	-----------	---

б а А

4.2 10 л а 10 л α

Æ

	47,551				
10 л α					
л					
..		26.51%	72,705,840	72,705,840	0
Ω л		15.99%	43,870,060	15,550,000	0
Э Ω л		4.00%	10,976,890	5,541,510	10,400,000
Ω л		3.22%	8,826,080	4,362,360	4,362,360
		1.74%	4,765,749	1,845,480	0
"I		1.05%	2,885,874	2,124,330	0
		1.02%	2,784,444	1,328,340	0
		0.85%	2,322,510	816,270	0
Ω л		0.84%	2,307,220	922,740	0
		0.78%	2,126,125	760,500	0
10 л α					
л					
Ω л			28,320,060		
Э Ω л			5,435,380		
Ω л			4,463,720		
			2,920,269		
—			1,930,409		
			1,506,240		
— 100			1,477,343		
			1,456,104		
— 300			1,384,784		
Ω л			1,384,480		
Э Ω Ω	Ω л	л	Ω Ω	Ω Ω	≠
	¥		А		

4.3 1 $\alpha \bar{Y}$

4.3.1 1 $\downarrow \alpha$

□ $\sqrt{a}$

4.3.2 1 $\acute{e} \alpha \bar{Y}$

2008 11 1 2008 72,705,840 2008 26.51%
2008 11 1 2008 72,705,840 2008 26.51%

	Y	50	2007-04-10	2010-04-09	801,930	381,930	1	15.50	
	Y	46	2007-04-10	2010-04-09	0	0		0	
	Y	52	2007-04-10	2010-04-09	0 0			0	
	Y	44	2007-04-10	2010-04-09	0				

Υ	Ι	Ξ	Ε			Γ			
---	---	---	---	--	--	---	--	--	--

2009	Ω Ⅱ	4	'	"	Æ
	'	γ	~	'	Ь
	"	~	~	1	"
'	~	à	Э	~	Â
3~					
Ω Ⅱ	π	1	~	Ω Ω	6
6	~	↓	~	π	γ
	Â				
ŵ					
Ω Ⅱ	2009	~	~	~	↓ π
	'	~	Ю	~	à π γ
π	~	й	'	Ω Ⅱ	π ч ↓
6	Ⅱ	Â	~	'	CRM
			í~	à	Æ
		~	£	£	'
'	'	£	6	~	Ю
~		Â		й	~
Ŷ					
2009	£	~	£	~	£
£	~	ŷ	~	2009	Ю 10
π	'	π	~	'	Ю π
	'	~	~	£	~
	~	~	~	γ	~
	'	~	~	1	'
	£	~	'	↓	~
	'	~	~	π	£
	↓	~	Ⅱ	£	
'	ERP	à CRM	~	γ	γ
			10	Â	
ŷ					
Ⅱ	ж	à Ω	à	à	£
Ⅱ	£	~	PDCA	5W2H	~
à	~	à	~	~	~
Ŷ					

	à	à	1	τ	~	π	n à
	à	'	a	ÿ	~		à
τ	α 1	Â					
ž	б						
	~		Ω	à	'	ⅴ	
'	à x l	~	1	à	~		2010
BAUMA	1 Ɖ	BAUMA	'	π	~	й	à à
~	à	'	~	1	'	~	
~	"		Â				
ž							
	à	à ~	Ω	à VI			Â
4~							
2009	Ω Ⅱ	π	à	à	à	à	Â
'	Ω Ⅱ	ⅴ		Ɖ~		≡	~
é	Â	'	ⅴ	~	~		~
б	"l	~		Â	'	~	~
~		~					
Â	'	~		à	~	a	~
~	~			Ю π	~		~
~	й	Â	'	æ	Ω Ⅱ	ⅴ	~
~	a	æ	α Â	ⅴ~	æ	~	~
Ɖ	~	~		Â			
5~	у						
2009	ERP	~		~	б	ℓ~	ERP
Y	у	~	ERP	~		ERP	~
у	~	π	~	б	IT	Â	
6~	у						
2009	Ω Ⅱ	10	~	Ω Ⅱ	↑	10	à
~	à	à	Â	10	~	Ω Ⅱ ÿ	~
~	π Ɖ	~	~	Ω Ⅱ	≠	~	у

≠		Â	10	ή ÿ	˘	ă	ǣ
	10	Â					

^ 2~ Y ā α
 ~ Ω Ⅱ Y à Ⅰ ē Ω Ⅱ Ì Ƨ Ω Ⅲ
 ā ~ ā ~ ā
 Â
 ~ Ω Ⅱ † à Ω ~ α Â
 Ω Ⅱ Y Ω α Ю'
 Ω Ⅱ Y 2007 8 10 2007 ā ~
 Ω Y ~ Ƨ 2007 12 28

	23,285.19	-16.01%
--	-----------	---------

6.4

□ √ a

6.5

√ □ a

	79,826.81		16,903.64
√	9,600.00		
√	12.03%		47,150.13

	√		A×%â	000
	√			

ï ~ | ï

υ α	
α	1 IPO ' √ Â 2 ä ' 2008 γ ê Ω √ √ Ω √ Ω 1 7,000 Ω √ 9,600 √ ÷ 5000 √ √ 2,600 Â
α	
α	1 IPO ' Æ "l 6,879.72 √ √ √ Ω 1 √ 2007 1 13 ж [2007] 003 1 ж √ Ω 1 √ 2007 1 13 γ Y 6,879.72 "l Â 2 ä ' Æ "l 3,993.18 √ √ √ √ √ ж (2008) ZA1-001 1 ж √ Ω 1 √ 2008 1 21 б Y Ω 3,993.18 "l Â

α

2008										
2008 31	5000	2,600.00	2,600.00	2,600.00	2,600.00	100.00%	12	0.00		

2008	a	6	†	≠ a
Ω	Ω	Ω	Ω	Ω

Ω Ω

2007	3,977,250.00	147,362,997.72	2.70%
2006	41,075,000.00	81,548,551.23	50.37%
2005	0.00	37,377,091.82	0.00%

Ω Ω

√ □ a

Ω	Ω
Ω	Ω

§7 Y

7.1

□ √ a

7.2

□ √ a

7.3

□ √ a

7.4 Ω

7.4.1 6 Ω Ω

√ □ a

Ω	Ω	Ω
Ω	Ω	Ω

	0.00	0.00%	3,092.13	2.86%
	0.00	0.00%	632.37	0.58%
	0.00	0.00%	3,724.50	3.44%

0.00

7.4.2

√ a

	3.41	11.19	0.00	0.00
	268.14	261.76	739.14	244.91
	271.55	272.95	739.14	244.91

0.00 0.00

7.4.3 2008

α 1 α

√ a

7.5

√ a

7.6

7.6

6.6

2~	Ω Λ ì	a ↓	~	~
	Â			
3~	√ 6	ê	↓ Ì	~
	Э	,	Ь Л	ÿ Ω Λ
	Ю	~		Ω Λ~
Ω Λ ì	~	~ Ω Λ Â		
2007 7	Ω Λ 6		~ ~	
	ì	Ω Λ	a	Ь
	£	Ω Λ Ю'		£
1~	Ω Λ	~	¶	£ 10%
	ì	Â		
2~	Ω Λ ì	a ↓	~	~
	Â			
3~	√ 6	ê	↓ Ì	~
	Э	,	Ь Л	ÿ Ω Λ
	Ю	~		Ω Λ~
Ω Λ ì	~	~ Ω Λ Â		
2 à 2008 8	, Ω Λ 6	"l	Ω ψ	~ ' "l
	ì	Ω Λ	a	'
	Â	ì'	+ Ω Λ	ã ì Ъ
	+ Ω Λ	10%	Â Ω Λ	Ю'
1~	Ω Λ ì		10%	~ ψ 6
	Л	10%	Â	
2~	Ω Λ ì	~	1	é ê
	Ì ì	Â		
3~		~ "l	↓	Ω
	Ω	~	~	ì
		~	a	Ω Λ
	Â		~	Ω Λ
3 à 2007 6 12	Ω Λ 6	Ω Λ	à	ê
	~ Ì	~	Â ↓	

Ω Λ	Τ	Ticino	Ω Λ	250	Â
Ω Λ	Β		Â		
		α̃	Ω Λ	Â	

7.8 è Υ 1 è α ι

7.8.1 α

□ √ a

7.8.2 è Θ Ω Λ α

□ √ a

7.8.3 Θ α

□ √ a

7.8.4 ' è Θ Ω Λ α

□ √ a

§ 8 Υ

√ □ a

2008	Ω Λ	Υ	ш	ê	Ω Λ	l'æ	Υ	Υ	±	l'æ	Ω Λ
l'	Ω		ÿ	Ω Λ							
		6 1	Ω Λ	α	Υ	à					
		'	Ω Λ	Υ	à	£	h'	a		Ω Λ	£
α		√		Â	2008	Υ	é		Ю'		
1 à	Υ		α								
	Ω Λ	Υ	4			α	Ю'				
1~	2008	4	23	Б	Υ			ê	2007	Υ	
	l'æ	2007	1		l'æ	Ω Λ	2007	£	α	l'æ	Ω Λ
2008	£	l'æ	Ω	Υ	2007	↑		l'æ	Ω	Υ	↑
			l'æ	2008		l'Â					
2~	2008	8	18	Б	Υ	Ω			ê	2008	
1		l'Â									

3~ 2008 9 25 Ъ Y ~ ê Ω ы √ Ω
 † ãê Ω ы ò Ω Λ Ъ Y
 Y ã
 4~ 2008 10 22 Ъ Y ѿ ~ ê 2008
 Ъ ã
 2 ã Y α
 1~ ‖
 Y “ Ω Λ ã Y ~ Ω Λ Y
 ā ã Y ā Â
 2~ £ ‖
 £ ‖ Ω Λ Y ~ £ ~
 £ ‖ ~ a Ω Λ £ ‖ α Â
 3~
 Y Ω Λ Y £ ~ ¶ Ω
 ~ Y ã Â
 3 ã Y
 1~ Ω Λ
 Ω Λ Y “ Ω Λ Y ã ~ б Ω Λ
 ā Y ~ Ω Λ ã ã £ α 1
 Â ò ~ Y ò' Ω Λ ш ê Ω Λ ã
 ê Ω Λ ã 1 è Ω ~ ā ' Ω Λ Y ã
 Ω Λ £ ~ ã Ω Λ ã ~ Ω
 Λ ~ ã 1 Ω Λ ò Â
 2~ Ω Λ £
 Ω Λ £ ã ~ £ ~ £ α ã ,
 ' Y £ Ω Λ é Ω Λ ê 2008 ã ã
 ã √ Ω Λ £ α Â
 3~ 1
 w Ω Λ Ω ~

Ŷ Ω Λ Ω					9,600	Ω Λ †	è
7,000	2,600	∇ ò			Ω Λ	-1	Ω Λ
Ω			Â Υ	ò' Ω Λ ∇ Ω		†	
~	ψ	Ω		~ æ Ω Λ		£	~
Ω Λ		γ~	Ω Λ	Â			
4~ Ω Λ	à	α					
	Ω Λ	à	α Â				
5~ Ω		α					
	Ω Λ	Ω	Ω	‡~ ш	Ω		~
Ω	~ 3	~	Ω Λ -1	Â			
6~	-1 è	Ω		α			
Ω Λ a		-1 è	Ω	Ω Λ	α Â		

9.2.1

Æ	Ω N	2008	12	31	Æ	~

	554,156,156.63	518,314,599.22	224,540,555.45	224,529,862.33
	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00
	9,033,000.00	9,033,000.00	4,650,000.00	4,650,000.00
	226,606,906.77	225,335,312.75	219,129,275.92	218,742,195.69
	152,766,648.22	143,472,364.36	155,089,394.18	151,892,728.88
	0.00	0.00	0.00	0.00
†	0.00	0.00	0.00	0.00
†	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00
ε	48,343,814.46	50,273,391.05	20,107,627.54	20,046,157.49
	0.00	0.00	0.00	0.00
	686,368,938.37	678,415,712.11	473,866,350.25	466,929,375.57
	0.00	0.00	0.00	0.00
ε	0.00	0.00	0.00	0.00
	1,677,275,464.45	1,624,844,379.49	1,097,383,203.34	1,086,790,319.96
-1	0.00	0.00	0.00	0.00
√	0.00	0.00	0.00	0.00



	0.00	0.00	0.00	0.00
	0.00	0.00	5,000,000.00	5,000,000.00
ε	15,062,000.00	15,062,000.00	2,850,000.00	2,850,000.00
	785,560,777.02	782,464,314.58	748,755,197.79	741,984,046.54
	98,600,000.00	98,600,000.00	3,600,000.00	3,600,000.00
	0.00	0.00	0.00	0.00
	0.00	0.00	0.00	0.00
ж	0.00	0.00	0.00	0.00
	23,917,2563	22.24	622.28	126.90(

		28,892,051.09	28,869,014.33	215,896.05	203,424.00
		2,596,410.59	2,596,410.59	0.00	0.00
		41,552,650.26	43,701,100.65	100,309,000.05	103,944,397.92
		-10,432,559.63	-10,544,374.59	19,081,361.75	18,9705
				5-22.68	re72.2

71	0.00	0.00	0.00	0.00
72	0.00	0.00	0.00	0.00
	40,482,259.80	40,117,110.60	25,301,158.27	25,301,158.27
73	43,013,869.10	37,609,595.13	7,536,926.04	7,536,926.04
74	1,235,577,343.36	1,218,898,584.50	1,044,310,929.66	1,044,142,933.86
75	1,302,369,577.17	1,292,143,329.56	1,003,977,777.45	1,004,612,640.05
76	0.00	0.00	0.00	0.00
77	0.00	0.00	0.00	0.00

g

ä	100,043,641.47	89,745,101.47	153,479,557.32	153,479,557.32
	7,340,000.00	43,340,000.00	32,900,200.50	32,900,200.50
7	0.00	0.00	0.00	0.00
ä 1 ä	0.00	0.00	0.00	0.00
ä 6	0.00	0.00	200,000.00	200,000.00
	107,383,641.47	133,085,101.47	186,579,757.82	186,579,757.82
	-101,925,311.66	-132,764,587.14	-184,502,948.05	-184,517,948.05
ä				
	492,770,660.00	483,770,660.00	0.00	0.00
ä 1	9,000,000.00	0.00	0.00	0.00
ä	608,000,000.00	608,000,000.00	265,014,000.00	265,000,000.00
	0.00	0.00	0.00	0.00
ä 6	61,946.50	61,946.50	0.00	0.00
	1,100,832,606.50	1,091,832,606.50	265,014,000.00	265,000,000.00
ä	388,000,000.00	383,000,000.00	177,067,100.00	177,000,000.00
ä	23,042,077.00	23,042,077.00	11,807,450.64	11,804,243.64
ä 1 ä	0.00	0.00	0.00	0.00
ä 6	1,354,855.75	1,177,015.50	2,539,684.15	2,539,684.15
	412,396,932.75	407,219,092.50	191,414,234.79	191,343,927.79
	688,435,673.75	684,613,514.00	73,599,765.21	73,656,072.21
ä ä 1	-8,855,388.19	-8,855,388.19	-859,720.51	-859,720.51

1	224,540,555.45	224,529,862.33	445,420,853.49	445,338,821.29
2	554,156,156.63	518,314,599.22	224,540,555.45	224,529,862.33

	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	132,575,000.00	-106,060,000.00	0.00	0.00	0.00	-26,515,000.00	0.00	0.00	0.00
1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	106,060,000.00	-106,060,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26,515,000.00	0.00	0.00	0.00	0.00	-26,515,000.00	0.00	0.00	0.00
ä	274,300,000.00	655,759,231.50	0.00	44,731,793.57	0.00	222,832,345.12	0.00	9,477,710.81	1,207,101,081.00	265,150,000.00	182,886,625.00	0.00	39,032,159.06	0.00	176,657,909.62	0.00	386,390.93	664,113,084.61

9.3 6 ~ à n √ y é

□ √ a

9.4 à à 1 é

□ √ a

9.5 6 ~ √ y é

√ □ a

Ω 1	Ω 1 à	Ω 1 Â
-----	-------	-------

Ω 1

γ 00

γ b